

# Press Release

June 10, 2004

## National Security Integrators Signs Strategic Alliance With Software House

National Security Integrators (NSI) announced today that it has entered into a strategic alliance with Software House. NSI, founded a year ago, is comprised of eleven systems integrators dedicated to providing the design, installation, maintenance and monitoring of Access Control, CCTV, and other electronic security systems.

Through this strategic alliance, Software House is the primary access control solution sold and supported by all NSI members.



Like many manufacturers, Software House has been looking for the right network of independent, high-quality integrators that distribute and fully support their product on a national and international basis. Now they have one with NSI. "We're pleased to play such an important role with National Security Integrators in providing high-quality, consistent security services for companies with regional offices throughout the United States and Canada," said Jim Kelly, vice president of sales for Tyco's Access Control and Video business unit.

Alan Kruglak, President of NSI, stated "the creation of this strategic alliance truly demonstrates the importance of the relationship between both manufacturers and integrators to achieve the same common goal: the best in client satisfaction. The demand for a reliable, service-oriented national network of integrators is very strong. We expect to play a significant role in meeting this demand, working with our strategic ally, Software House."

For more information about NSI, our capabilities and services, please contact Alan Kruglak at 301-515-4400 or [akruglak@nationalsecurityintegrators.com](mailto:akruglak@nationalsecurityintegrators.com).



**An International Network of Security Integrators For Clients with Multiple Offices**